THE HOSTED VOICE ECONOMIC BOOM

Fact: hosted voice is one of the largest growing segments in the US economy. Last year alone, the industry added more than 11.1 million lines and earned an estimated $94.1 billion nationwide. The number of new lines continues to rise year after year and predictions estimate $194.5 billion in global hosted voice revenues by 2024. As a leader in the hosted voice industry, Momentum Telecom is enabling operators today to take advantage of this new marketplace and capitalize on the explosive growth potential.

MAXIMIZE YOUR INFRASTRUCTURE

As an established operator, you may already the existing infrastructure and customer base needed to begin offering a hosted voice product. However, successfully launching a reliable voice solution is easier said than done. From creating the offering, developing a marketing plan, processing implementations and supporting the end customer, the infrastructure and customer base is really just the beginning.

However, Momentum is here to help. With more than 15 years of experience offering hosted voice, we have the knowledge and skill set designed to enable you to begin successfully selling hosted voice. When you partner with Momentum, you can be sure that you are offering the smartest technology backed by the industry’s most experienced engineers for a truly unmatched customer experience.

NOT ALL HOSTED VOICE OFFERINGS ARE CREATED EQUAL

BUILD IT YOURSELF
Buying your own switch and deploying an infrastructure is a huge undertaking. While you may get maximum control, it also creates maximum workload and stretches your resources to the limit.

As a market leader, we have an established infrastructure, network and the tools needed to support your hosted voice sales.

THIRD PARTY OFFERINGS
While these companies offer an array of choices, all they are really doing is selling you someone else’s product. This can make implementation, support and billing disjointed and inefficient.

Momentum is your one-stop-shop and gives you the confidence of dealing with directly with the underlying provider.

“CLOUD” VOICE PROVIDER OR “CLOUD” SOURCING
“Cloud-based” solutions aren’t all created equal. Many claim to be a full service offering, but in reality don’t have a telecommunications infrastructure of their own.

Momentum’s hosted voice is a true cloud offering built on a rock solid industry leading geo-redundant network. We have been experts in the telecommunications field for more than 15 years.

SOFTWARE ONLY SOLUTION
Simply a software platform with limited features and functionality that is only built to compete on price.

With Momentum’s custom built architecture, we provide you with the comprehensive features you need to compete in any marketplace all in one place.

PROFIT SHARE WITH CARRIER OF RECORD
Carriers roll into town and promise their voice on your plan. You’ll get a cut of the profits, but with zero control, and if you don’t sign they’ll come anyway and compete against you.

Instead of forcing you to play bully ball, we empower you to develop your own hosted offering and all the necessary tools to take on big business and win.

MOMENTUM TELECOM
Trust your customers to the leader of voice, data and support solutions that can deliver a unified, comprehensive approach to all your services and empower you to go up against the big guys and win.
BENEFITS OF SELLING HOSTED VOICE

» Hosted voice positions you to become the leading triple-play leader in your area.

» The ability to offer voice, data and video gives you access to new customers, more power to upsell to existing customers, access to a new revenue stream and even more flexibility with the pricing for each of your services.

» With your local expertise being backed by the industry’s best foundation, hosted voice allows you to take on the big business service providers and beat them.

» Increase average revenue per user by layering on UC applications, such as mobility.

CUTTING EDGE NETWORK ARCHITECTURE

A communications system is only as good as its network. The Momentum Telecom platform has multiple layers of redundancy to enable maximum uptime and continuous operation. The worldwide fiber backbone of the Momentum Network features multiple Points of Presence to both dramatically reduce latency and offer network flexibility. For enhanced security, Momentum uses media release to enable the voice component of each call (RTP) to travel directly from phone to phone without passing through a Momentum data center.
THE MOMENTUM DIFFERENCE

Momentum is ready with a turnkey hosted solution that enable you to start selling today. Momentum empowers you to take a unified approach to rolling out a hosted voice backed by the most advanced and respected voice networks in the world, delivering and managing cable and broadband service with the industry leader in platforms, execution expertise, and supporting your world class solutions with award winning support services.

“Momentum has shown a strong commitment to ensuring that their tools are up-to-date, efficient, dynamic and productive. They have been a big part of our successes, and have continually proven themselves to be an invaluable partner.”

PETER CURAN
IT Manager
Margaretville Telephone Company

877.251.5554
WL@momentumtelecom.com
www.momentumtelecom.com/WL